

# POSTCOM 2010 DUES SCHEDULE

Membership dues are paid on the honor system. We depend on you to tell us what your dues should be. Dues are paid in accordance with either your **total annual expenditure on postage** (if your company predominantly relies on mail as a commercial medium) or **on your gross postal related sales** (if your company predominantly provides postal related goods or services). **Use the following chart to determine the appropriate dues level your company should pay.**

## Small Company

Gross sales/postage from \$100,000 – \$500,000

Sales/Postage from:	Dues	# of Subscriptions
\$ 100,000 to \$ 500,000	2,500	5

## Medium Size Company

Gross sales/postage from \$1,000,000 – \$6,000,000

Sales/Postage from:	Dues	# of Subscriptions
\$1,000,000	\$3,000	6
1,500,000	4,000	7
2,000,000	4,500	8
2,500,000	5,000	9
3,000,000	6,000	10
4,000,000	7,000	11
5,000,000	7,500	12
6,000,000	8,500	13

## Large Company

Gross sales/postage from \$7,000,000 – \$20,000,000

Sales/Postage from:	Dues	# of Subscriptions
\$7,000,000	\$ 9,000	All members who pay between \$8,500 – \$19,000 are entitled to 13 or more subscriptions.
8,500,000	10,000	
9,000,000	10,500	
10,500,000	11,000	
11,000,000	12,000	
12,000,000	13,000	
13,000,000	13,500	
14,000,000	14,500	
15,000,000	15,000	
16,000,000	16,000	
17,000,000	16,500	
18,000,000	17,500	
19,000,000	18,000	
20,000,000	19,000	

*Note: Payments to PostCom are not deductible as a charitable contribution but are deductible as a ordinary business expense.*