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**TO: Gene Del Polito
President, PostCom**

**FROM: Caroline H. Miller, Admin. Director
Association For Postal Commerce**

DATE April 13, 2005

**SUBJECT: Comparison - Using VENABLE Versus Hotel
for Board Meetings**

Please find below information you requested in regard to using VENABLE for our board meetings.

Comparison of PostCom Board Meetings Held in Hotel Versus VENABLE

Hilton Hotel - January 13-14, 2005

VENABLE - February 15-16, 2005

Audio Visual Breakfast/Beverage
\$ 4,420.63 \$ 5,686.00

Audio Visual Breakfast/Beverage
\$ 00.00 \$ 2,690.34

Total Expense: \$10,106.63

\$ 2,690.34

Savings Using VENABLE Space

\$ 7,416.29 per meeting

\$22,248.87 per year (3 meetings)